Goal Setting to start the year off right.

List your top 3 business priorities for your business this year.

List aspects of your business that you need to grow in 2018.

Cross off the ones that do not appeal to you at the moment. Circle the ones that are most important to get you where you want to be this year. Choose 3 from the ones that are circled or choose something else from outside this list.

ASPECTS OF A BUSINESS: Customer Relations-Marketing- Sales-Accounting-Distribution-Customer List- Finances- Research- Human Resource- Customer Service-Business Description-Strategic Planning- Management- Advertising - Administration- Social Media- Business Credit- Legal Support- Market Share-Follow up-Revenue Stream- Business Structure- Efficient Business Practices-Overall Growth-Cost Structure- Sale of company-International Business- Downsize-Hire an Assistant-Organizing-or something else.

Circle the letter(s) that correspond to what you will need to accomplish this goal.

M- money T- time S- skills D- discipline

1. M T S D 2. M T S D 3. M T S D

How much Money? 1. 2. 3.

How much Time? 1. 2. 3.

What Skills? 1. 2. 3.

What kind of Discipline? 1. 2. 3.

**M**oney can be obtained or learned about from our networking groups including; bankers- lenders – and financial advisors.

**T**ime can be saved by using someone in your chapter who has the skill set that you need.

**S**kills can be learned at a local community college or you can hire someone in the network that has the skills that you need.

**D**iscipline can be learned through meditation, yoga or tai-chi or you can hire someone in the network that can get the job done in your place.

Share one of your goals with your chapter.

Identify if there is someone in your chapter that might be able to help you accomplish one of your goals.